



# People, Terroirs, Passion.

A passion to share...



PRESENTATION  
MARCH 2025



**Joseph Helfrich**  
Founder,  
Chairman & CEO

**1979-2025**  
46 years of passion  
& expertise

“

I founded Les Grands Chais de France over 40 years ago, driven by **the desire to promote the diversity of French wine in both Europe and France.**

The strategy has always been to **offer a range of wines** to satisfy the thirst of wine lovers for the best possible **«made in France»** wines.

The group is now present in the main French wine regions, which has enabled us to become a legitimate and recognized player in France and internationally. Today, Les Groupe Grands Chais de France is the 1st wine production and trading house in Europe resolutely focused on the future.

The history of the Group is, above all, **a family story driven by a passion for wine and terroir.**

Supported by my wife Laurence, my children Frédéric and Anne-Laure, their partners, and Laurence's son Guillaume, we bring our passion, energy and unwavering commitment every day to the Group's development.

I am supported by all my collaborators, and it is thanks to this team spirit - **this great family, I would even say** - that I continue to proudly carry the GCF colors in France and beyond our borders..

”

## A family firmly looking to the future



### Our vision:

**“Spreading our expertise far and wide to tell the world about the exciting diversity and authenticity of wines and terroirs in France and around the world.”**



### A shared passion:

- ★ **Transmit the desire to push forward and embark on new projects**
- ★ **Share family values**
- ★ **Build close relationships with our partners**



## PRAGMATISM

Responsive, agile  
& adaptable

In a world that is constantly changing, **we continue to operate**, drive growth and secure new customers and markets. We stay true to our goal and adjust our path where necessary.

We are **constantly adapting** – fearlessly and creatively.



## TEAM PLAYERS

Humble, cohesive  
& trustworthy



Always staying true to our word, at GCF we build **lasting relationships** within our teams and with our customers and partners.



## PASSION

Engaged, dedicated  
& high standards

Our **passion** is what brought our company to life and guides us to fulfil our mission **with dedication**. We are driven by a desire to **satisfy our customers** because **we believe our company exists because of them and for them**.

Listening with intent to understand.  
**Communicating** with customers to better meet their needs in a **sustainable way** and **helping our employees to grow**. Conscious of the challenges of future generations, **GCF is committed** to its CSR responsibilities.

## UNDERSTANDING

Local, respectful  
& considerate



The GCF Group  
has structured its commitments  
around a CSR approach since  
2017



## THE FUNDAMENTALS of our COMMITMENT

### RESPECT

for customers, the environment and  
legislation

### QUALITY

of our products and services

### HIGH STANDARDS

in terms of health, safety, quality  
and economic competitiveness

### DEDICATION

of the Group and its employees  
without whom we would not be  
here

## Our commitment to CSR:

Corporate Social Responsibility



## OUR 5 PRIORITIES

that require the involvement of all



### THE HEALTH & SAFETY OF OUR CONSUMERS

MAIN concerns:  
Quality Assurance System  
& our commitment to virtuous  
agriculture.



### ENVIRONMENTAL PROTECTION

Taking action at every stage of the  
supply chain, from the vineyard, to  
bottling, to product distribution.



### LABOUR RELATIONS AND WORKING CONDITIONS

Through quality of working life,  
health and safety, our employees  
thrive with dedication and  
empowerment.



### RESPONSIBLE PURCHASING POLICY

We are committed to our suppliers to  
build a sustainable industry that  
respects ethics, human rights and the  
environment.



### SUPPORTING LOCAL INTERESTS

Involvement in the various regions  
where GCF has operations to showcase  
the typicity and unique diversity of each  
terroir.

Operations in local markets to better understand its customers



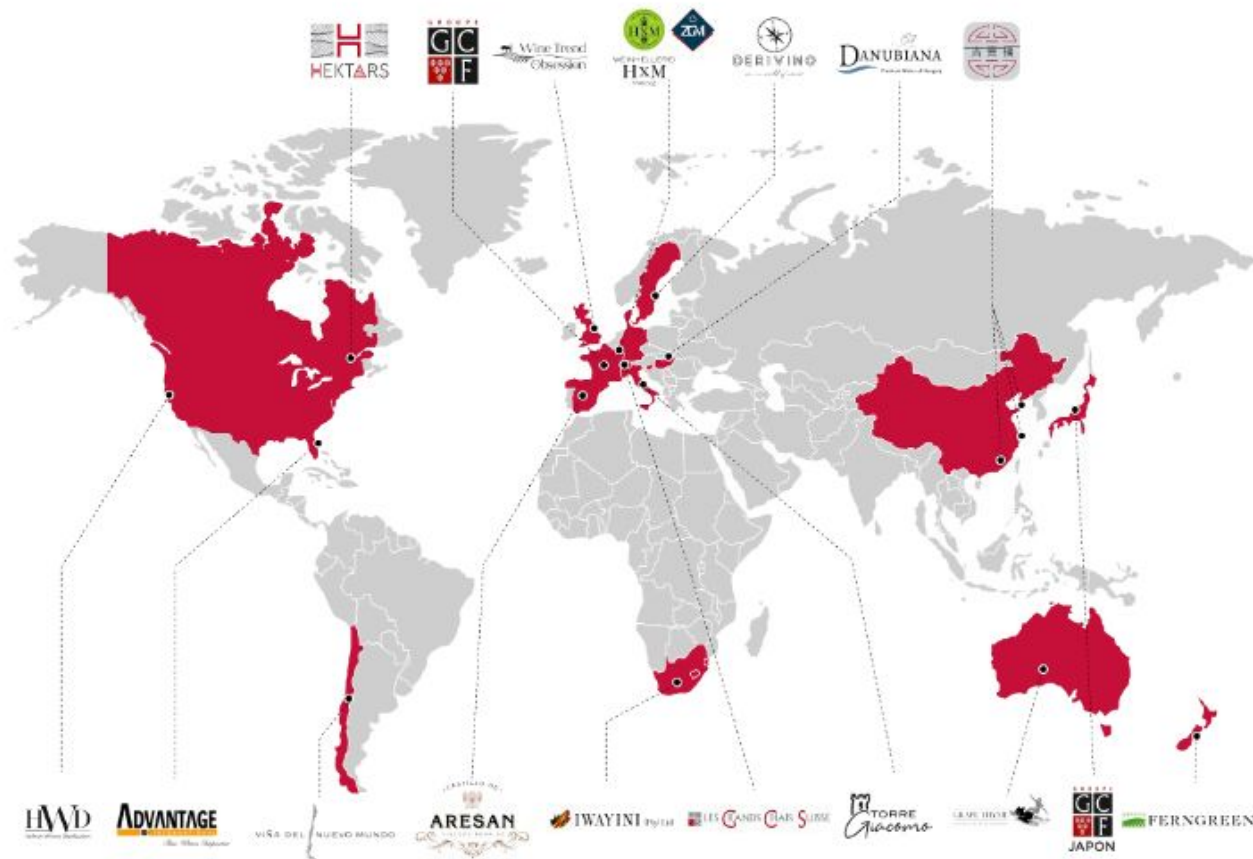
13 commercial enterprises overseas



4 111 employees



300 sales reps on 5 continents

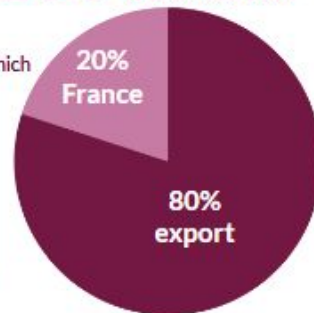


## A gold standard in the global wine industry



in **180** countries

of which



Split of sales



**No. 1**  
wine producer and  
wine merchant in Europe



**No. 1**  
wine exporter  
in France



**No. 5**  
worldwide in wine



**GCF sell  
1 bottle  
of French  
wine out of 5  
in the world**

**20,0%**

GCF Group volume  
market share  
in French wine exports

<10L (excluding Champagne)

# From grape to glass

## Expert management of the whole viticultural chain



### WINEGROWER & PRODUCER



**4,286 ha,  
+ 80 properties**

managed in France and  
overseas

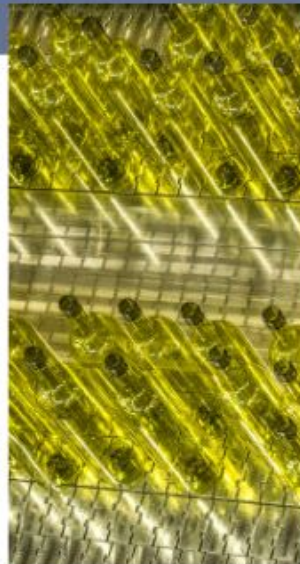
### WINEMAKER & CELLAR MASTER



**No. 1 private  
winemaker**

**1,500,000 hl vinified**  
750,000 hl by us  
750,000 hl through multiyear  
contracts

### BOTTLER & TRADER



**Up to 3 million**

bottles produced a day  
(total Petersbach + Landiras)

### LOGISTICIAN & DISTRIBUTION



**49 million**

91 cases sold in 2024 across  
**180 countries**  
**2 logistics hubs**

## Our WINEGROWING & PRODUCER know-how



*"Everything we do to help our vines grow is to yield the best possible grapes"*

**4,286 ha of vineyards managed**  
in the largest winegrowing areas  
in France and overseas

**Specialist technical teams:**  
over **315 staff** to bring out the  
**singular character** of each  
vineyard

Since **1991**, a legitimacy acquired  
through the years **thanks to the**  
**people in different regions**  
nurturing our vineyards

**Continuous investment** to  
preserve our terroirs and sustain our  
vineyards.

**99% of our properties are**  
**engaged** in environmental  
practices



**LOIRE - 526 ha**

- Château de Fesles, AOP Anjou
- Château du Cléry, AOP Muscadet sèvre et mai
- Château de la Forchettière, AOP Muscadet
- Château de Champeloup, AOP Rose d'Anjou
- Château Montgénéry, AOP Saumur
- Domaine du Vieux Vanvert, AOP Vouvray
- Domaine du pas au loup, AOP Haut-Poitou

**BORDEAUX - 975 ha**

- Château Timberlay, AOP Bordeaux Supérieur
- Château Peychaud, AOP Côtes de Bourg
- Château Le Peuy Saincrist, AOP Bordeaux Supérieur
- Château de Peyredon, AOP Blaye-Côtes-de-Bordeaux
- Château Perthus, AOP Côtes de Bourg
- Château Bois Pertuis, AOP Bordeaux
- Château Du Bois Chantant, AOP Bordeaux Supérieur
- Château Gervais Marluzet, AOP Saint-Estèphe
- Château Lestage Simon, AOP Haut-Médoc
- Château du Cartillon, AOP Haut-Médoc
- Château du Tertre, AOP Margaux
- Château La Fortune, AOP Margaux
- Château Cantin, AOP Saint-Émilion Grand Cru
- Clos Beauregard, AOP Pomerol
- Château Sergant, AOP Libarde-de-Pomerol
- Château Faizant, AOP Montagne-Saint-Émilion
- Château Labès, AOP Bordeaux
- Château de Mons, AOP Bordeaux
- Château De Courteillac, AOP Bordeaux
- Domaine du Moulin de Launay, AOP Entre-Deux-Mers
- Château Merlet, AOP Bordeaux
- Château Camelys, AOP Pessac-Léognan
- Château Nairac, AOP Barsac
- Château Saint-Robert, AOP Graves
- Château Bastor-Lamontagne, AOP Sauternes

**LANGUEDOC-ROUSSILLON - 952 ha**

- Domaine de la Baume, IGP Pays d'Oc
- Domaine de Sainte Cécile, IGP Pays d'Oc
- Château Belles Eaux, AOP Languedoc
- Château des Jaumes, AOP Côtes du Roussillon
- Domaine du Pont Major, AOP Limoux
- Château Seguals, AOP Côtes du Roussillon
- Domaine Grier, AOP Côtes du Roussillon

**ALSACE - 84 ha**

- Domaine André Lorepiz, AOP Vin d'Alsace
- Domaine Viticole de la Ville de Colmar, AOP Vin d'Alsace et Crémant d'Alsace
- Domaine Moulin de Dusenbach, AOP Vin d'Alsace et Crémant d'Alsace
- Domaine Sainte Marguerite, AOP Vin d'Alsace et Crémant d'Alsace

**JURA - 66 ha**

- Domaine de Savigny, AOP Côtes du Jura

**BURGOGNE - 353 ha**

- Domaine Aleth, Chablis
- Domaine Carrion, Chablis 1<sup>er</sup> Cru Montmains
- Domaine Michant, Chablis 1<sup>er</sup> Cru Vaucoquin
- Domaine des Sires de Vergy, Bourgogne Hautes Côtes de Nuits
- Domaine Moillard, Nuits-Saint-Georges
- Domaine Maurice Ecard, Savigny-Les-Beaune 1<sup>er</sup> Cru Les Barbantons
- Domaine des Riottes, Pommard
- Domaine Marguerite Carillon, Meursault
- Domaine Roland Soumit, Pulley 1<sup>er</sup> Cru Meix Cadot
- Domaine Jean-François Protheau, Montigny 1<sup>er</sup> Cru Les Bouchets
- Château de la Tour de l'Ange, Pulley-Pulley
- Domaine du Chapitre, Fleure
- Clos de Cheveigne, Saint-Vincent

**DIOIS / RHÔNE - 158 ha**

- Château de la Tuilerie, AOP Coteaux de Nîmes
- Domaine Guigouret, AOP Coteaux de Die
- Château des Miran, AOP Côtes du Rhône
- Domaine de Mongillon, AOP Côtes du Rhône Villages

**PROVENCE - 291 ha**

- Château Terrebonne, AOP Côtes de Provence
- Domaine de la Rouvière, AOP Côtes de Provence
- Château de la Galinière, AOP Côtes de Provence Sainte-Victoire

# Our WINEGROWING know-how

## Our properties across the regions



**4 286 ha**  
of vines worldwide

**99% of our properties**  
are HVE certified  
(or in conversion)

**35% of our vines are ORGANIC**  
(or in conversion)



**France : 3 405 ha**  
of vines

**Abroad : 881 ha**  
of vines

- Certifié BIO
- En cours de conversion BIO
- Certifié HVE3
- En cours de conversion HVE3
- Biodynamie
- Terra Vitis

**Specialised technical teams :**  
more than 315 people

**SPAIN - 197 ha****CHILE - 244 ha****SOUTH AFRICA - 440 ha**

## Our WINEMAKER/CELLAR MASTER expertise


**STRONG partnerships with  
winegrowers and cooperatives :**

- ★ **Multi-year partnerships:**  
Continuity over time to support winegrowers over several generations, with a view to the future
- ★ **Setting up specifications :**  
Precise selection of grapes, plots and vinifications to guarantee the consistency and quality of the wines
- ★ **Support & advice** of winegrowers by our teams to meet climate and environmental challenges and adapt production to consumer trends
- ★ **Commitment and investment hand in hand** for optimum harvest quality

Commitment to  
producers through  
associations for  
sustainable  
relationships:

+1 800  
winegrower  
partners

Our own vinification  
centres,  
in the heart of the  
vineyards

Our vision :  
**diversity,  
proximity,  
long-term  
relationships** for  
assured quality and  
availability.


**Our Cellar Master expertise:**

- ★ Over 20,000 barrels group wide
- ★ Barrels made from oak from French forests (Vosges, Centre, Tronçais)
- ★ Different sizes to adapt to regional variations and the style we want to impart to the wine. Small barrels (225-228l), large barrels (400-500l).